

Asheville, North Carolina

Financial Statements and Supplementary Information

Years Ended December 31, 2023 and 2022



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EXECUTIVE DIRECTOR

James Barrett

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Pisgah Legal Services

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Pisgah Legal Services (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Pisgah Legal Services as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pisgah Legal Services and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pisgah Legal Services' ability to continue as a going concern within one year after the date the financial statements are available to be issued.

To the Board of Directors Pisgah Legal Services Page 2

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pisgah Legal Services' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pisgah Legal Services' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

To the Board of Directors Pisgah Legal Services Page 3

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal, state, and other awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal, state, and other awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated May 22, 2024 on our consideration of Pisgah Legal Services' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Pisgah Legal Services' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Pisgah Legal Services' internal control over financial reporting and compliance.

Asheville, North Carolina

May 22, 2024

CAPTER, P.C.

Statements of Financial Position December 31, 2023 and 2022

	2023	2022
Assets		
Current assets:		
Cash and equivalents:		
Unrestricted	\$ 3,227,316	\$ 4,746,062
Restricted	510	510
Grants and contracts receivable	987,643	1,145,484
Other receivables		11,987
Promises to give, current portion	3,500	17,595
Prepaid and deferred expenses	50,119	48,647
Advance grant payments	181,065	136,065
Deposits	400	400
Total current assets	4,450,553	6,106,750
Promises to give, net of current portion	5,125	39,424
Endowment investments	1,428,890	1,125,297
Beneficial interest in endowment funds	158,921	140,358
Operating lease right-of-use asset	60,031	170,481
Property and equipment	4,232,510	4,080,998
Total assets	\$ 10,336,030	\$ 11,663,308
Liabilities and net assets		
Current liabilities:		
Current maturities of operating lease liability	\$ 53,957	\$ 104,534
Accounts payable	75,470	67,579
Accrued liabilities	350,259	306,790
Deferred revenue	554,565	992,568
Client and other deposits	510	510
Total current liabilities	1,034,761	1,471,981
Operating lease liability, net of current maturities	6,707	66,480
Total liabilities	1,041,468	1,538,461
Net assets:		
Without donor restrictions	8,636,000	9,412,148
With donor restrictions	658,562	712,699
Total net assets	9,294,562	10,124,847
Total liabilities and net assets	<u>\$ 10,336,030</u>	\$ 11,663,308

Statement of Activities Year Ended December 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Public support and other revenues			
Grants and contracts	\$ 1,631,781	\$ 7,093,715	\$ 8,725,496
Contributions	2,282,776	283,350	2,566,126
In-kind contributions	838,115		838,115
Rental income, net	38,521		38,521
Special events, net	38,824		38,824
Investment income, net	148,899		148,899
Net assets released from restrictions	7,431,202	<u>(7,431,202</u>)	
Total public support and other revenues	12,410,118	(54,137)	12,355,981
Expenses			
Program services	11,101,380		11,101,380
Supporting services	2,270,398		2,270,398
Total expenses	13,371,778		13,371,778
Decrease in net assets before			
other gains	<u>(961,660</u>)	(54,137)	(1,015,797)
Other gains			
Net gains on endowment investments	170,034		170,034
Net gains on beneficial interest in	,		,
endowment funds	15,478		15,478
Total other gains	185,512		185,512
C			
Decrease in net assets	(776,148)	(54,137)	(830,285)
Net assets at beginning of year	9,412,148	712,699	10,124,847
Net assets at end of year	\$ 8,636,000	\$ 658,562	\$ 9,294,562
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Statement of Activities Year Ended December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Public support and other revenues			
Grants and contracts	\$ 456,349	\$ 6,936,501	\$ 7,392,850
Contributions	2,672,451	50,000	2,722,451
In-kind contributions	715,733		715,733
Rental income, net	38,550		38,550
Special events, net	58,883		58,883
Investment income, net	42,457		42,457
Net assets released from restrictions	7,256,883	(7,256,883)	
Total public support and other revenues	11,241,306	(270,382)	10,970,924
Expenses			
Program services	9,000,466		9,000,466
Supporting services	1,805,686		1,805,686
Total expenses	10,806,152		10,806,152
Increase (decrease) in net assets before			
other losses	435,154	(270,382)	164,772
Other losses			
Net losses on endowment investments Net losses on beneficial interest in	(243,552)		(243,552)
endowment funds	(26,915)		(26,915)
Total other losses	(270,467)		(270,467)
Increase (decrease) in net assets	164,687	(270,382)	(105,695)
Net assets at beginning of year	9,247,461	983,081	10,230,542
Net assets at end of year	\$ 9,412,148	<u>\$ 712,699</u>	<u>\$ 10,124,847</u>

Statement of Functional Expenses Year Ended December 31, 2023

							Prog	ram Services	S					
	Se t	Legal ervices o the Poor		ildren's Law	& V	omestic Sexual Tiolence evention		Consumer Law	1	Mountain Area Volunteer Lawyers		melessness revention		Elder Law
Salaries and benefits: Attorneys	\$	266,934	\$	166,797	¢	842,321	\$	198,768	•	63,759	¢	541,180	¢	246,634
Paralegals	Φ	30,975	Φ	100,797	Ф	042,321	Ф	190,700	Φ	189,824	Ф	341,160	Φ	240,034
Support Administrative Contributed services		219,804		67,188		545,654		2,522		95,820 49,810 739,000		390,976		26,793
Fringe benefits		156,721		74,594		422,845		55,743		109,995		282,509		77,359
Total salaries and benefits		674,434		308,579		1,810,820		257,033		1,248,208		1,214,665		350,786
Occupancy		36,883		7,295		33,923		3,926		11,730		21,950		7,328
Equipment rental		2,297		170		793		91		284		513		173
Office supplies		29,919		3,638		19,103		2,274		11,449		12,135		3,756
Postage		3,700		922		2,040		227		779		1,514		475
Telephone		19,777		2,001		9,383		1,067		3,195		6,221		2,029
Travel		5,207		89		3,222		45		824		2,761		97
Recruitment		3,604		158		761		95		2,133		437		157
Staff training		27,432		3,111		18,114		1,601		8,612		10,979		3,160
Library		7,652		688		3,893		367		1,100		2,386		695
Insurance		6,880		1,083		5,037		571		1,698		3,287		1,082
Dues and fees		9,876		1,097		5,300		639		2,588		3,169		1,095
Litigation		32,174		36		4,897		18		789		6,978		88
Contract services Audit and accounting		2,466		409		1,925		259		3,477		1,231		426
Technology Client Assistance		15,269		3,148		16,138		1,938		8,162		11,119 7,500		3,344
Other Outsourced legal services		14,311				13				30				
Total expenses before depreciation		891,881		332,424		1,935,362		270,151		1,305,058		1,306,845		374,691
Depreciation		12,313		2,556		11,934		1,346		4,063		7,905		2,583
Total expenses	<u>\$</u>	904,194	\$	334,980	\$	1,947,296	\$	271,497	<u>\$</u>	1,309,121	\$	1,314,750	\$	377,274

Statement of Functional Expenses (continued) Year Ended December 31, 2023

				Program	Ser	rvices				S	uppo	orting Service	es			
		Justice for All	H	NC Health lealth and Economic pportunity		Community Economic Development		Total Program Services		anagement nd General	_F	undraising	S	Total Supporting Services		Total
Salaries and benefits:																
Attorneys	\$	218,640	\$	611,391	\$	138,969	\$	3,295,393	\$		\$		\$		\$	3,295,393
Paralegals				99,695				320,494								320,494
Support		45,507		1,857,073		7,827		3,259,164		81,026		23,457		104,483		3,363,647
Administrative								49,810		651,649		710,334		1,361,983		1,411,793
Contributed services								739,000								739,000
Fringe benefits	_	83,693	_	786,648	_	43,790	_	2,093,897		209,523		206,908		416,431	_	2,510,328
Total salaries and benefits		347,840		3,354,807		190,586		9,757,758		942,198		940,699		1,882,897		11,640,655
Occupancy		8,291		107,634		4,181		243,141		20,379		24,079		44,458		287,599
Equipment rental		191		2,418		100		7,030		716		568		1,284		8,314
Office supplies		6,159		202,161		2,233		292,827		12,124		111,386		123,510		416,337
Postage		3,577		7,481		212		20,927		1,204		13,690		14,894		35,821
Telephone		2,316		39,440		1,206		86,635		5,712		6,666		12,378		99,013
Travel		752		35,253		66		48,316		283		1,054		1,337		49,653
Recruitment		730		7,266		530		15,871		719		2,235		2,954		18,825
Staff training		8,525		53,004		2,184		136,722		10,413		18,767		29,180		165,902
Library		787		9,767		406		27,741		1,944		2,282		4,226		31,967
Insurance		1,216		15,612		650		37,116		3,030		3,556		6,586		43,702
Dues and fees		2,703		32,055		572		59,094		3,226		10,636		13,862		72,956
Litigation		18,923		10,018		16		73,937		98		118		216		74,153
Contract services		428		17,958		50,239		78,818		1,134		1,400		2,534		81,352
Audit and accounting				ŕ		,		ŕ		76,275		ŕ		76,275		76,275
Technology		3,760		44,943		2,188		110,009		13,937		19,385		33,322		143,331
Client Assistance				ŕ		,		7,500		ŕ		ŕ		,		7,500
Other		9		1				14,364		1,848		2,372		4,220		18,584
Outsourced legal services								ŕ		500		ŕ		500		500
Total expenses																
before depreciation		406,207		3,939,818		255,369		11,017,806		1,095,740		1,158,893		2,254,633		13,272,439
Depreciation	_	2,934		36,404	_	1,536		83,574		7,276		8,489		15,765	_	99,339
Total expenses	\$	409,141	\$	3,976,222	\$	256,905	<u>\$</u>	11,101,380	<u>\$</u>	1,103,016	<u>\$</u>	1,167,382	\$	2,270,398	<u>\$</u>	13,371,778

Statement of Functional Expenses Year Ended December 31, 2022

			1 (ear Ended	Decem	1061 31, 20							
							<u>Prog</u>	gram Services					
		Legal				mestic]	Mountain			
	9	Services				Sexual				Area			
		to the	Chi	ildren's		olence	C	Consumer	,	Volunteer		melessness	Elder
		Poor]	Law	Pre	vention		Law		Lawyers	P	revention	 Law
Salaries and benefits:													
Attorneys	\$	206,844	\$	150,354	\$	674,243	\$	151,095	\$	36,852	\$	484,685	\$ 196,041
Paralegals		41,446								86,914			
Support		323,224		12,078		380,875		8,722		95,996		240,374	4,227
Administrative													
Contributed services										679,573			
Fringe benefits		174,096		55,322		341,665		52,967		55,586		246,797	 60,286
Total salaries and benefits		745,610		217,754	1	1,396,783		212,784		954,921		971,856	260,554
Occupancy		28,953		3,757		30,077		3,032		5,767		10,637	2,917
Equipment rental		1,898		201		1,557		166		332		608	185
Office supplies		40,770		5,916		28,087		3,043		12,430		8,920	2,581
Postage		7,259		517		3,565		334		718		1,380	344
Telephone		12,331		1,372		11,263		1,292		2,484		3,631	1,108
Travel		4,856		224		2,265		46		168		2,719	98
Recruitment		3,134		412		3,397		278		679		867	215
Staff training		16,620		1,770		14,846		1,439		3,678		9,314	1,436
Library		9,146		536		4,227		430		928		1,677	421
Insurance		11,595		722		6,916		597		1,432		1,851	466
Dues and fees		10,193		1,482		11,043		1,147		2,934		4,071	1,122
Litigation		14,223		725		6,087		26		812			63
Contract services													
Audit and accounting				387		341		42		81		139	49
Technology		21,767		3,440		23,106		2,435		5,355		7,684	2,380
Client Assistance		36,193										12,820	
Other		12,395		224		881		91		198		315	88
Outsourced legal services		1,011		126		9,315		122		237		410	 149
Total expenses													
before depreciation		977,954		239,565	1	1,553,756		227,304		993,154		1,038,899	274,176
Depreciation		14,738		2,104		17,626		1,724		3,820		5,535	1,608
Total expenses	<u>\$</u>	992,692	\$	241,669	<u>\$ 1</u>	1,571,382	<u>\$</u>	229,028	\$	996,974	\$	1,044,434	\$ 275,784

Statement of Functional Expenses (continued) Year Ended December 31, 2022

				Pro	gram Services	3			S	upp	orting Service	es		
	Justice for All		WNC Health and Economic Opportunity		Community Economic Development		Total Program Services	_	Management and General	_F	undraising	-	Total Supporting Services	Total
Salaries and benefits:														
Attorneys	\$ 148,888	\$	377,780	\$	165,670	\$	2,592,452	5	\$	\$		\$		\$ 2,592,452
Paralegals			69,470				197,830							197,830
Support	42,886		1,439,902		22,617		2,570,901		8,375		22,265		30,640	2,601,541
Administrative									532,521		601,628		1,134,149	1,134,149
Contributed services							679,573							679,573
Fringe benefits	 63,895	_	593,054	_	60,590	_	1,704,258	_	154,962		179,061		334,023	 2,038,281
Total salaries and benefits	255,669		2,480,206		248,877		7,745,014		695,858		802,954		1,498,812	9,243,826
Occupancy	3,274		59,770		3,149		151,333		11,423		15,047		26,470	177,803
Equipment rental	195		3,179		149		8,470		573		940		1,513	9,983
Office supplies	3,724		206,229		3,426		315,126		9,421		104,392		113,813	428,939
Postage	2,008		6,865		357		23,347		1,212		10,082		11,294	34,641
Telephone	1,226		26,718		1,261		62,686		4,114		5,604		9,718	72,404
Travel	1,357		16,145		36		27,914		250		652		902	28,816
Recruitment	526		9,322		526		19,356		1,307		2,613		3,920	23,276
Staff training	1,720		32,862		1,910		85,595		5,749		7,875		13,624	99,219
Library	463		8,637		612		27,077		1,562		2,120		3,682	30,759
Insurance	1,093		12,420		812		37,904		1,795		2,182		3,977	41,881
Dues and fees	2,626		25,181		1,180		60,979		5,177		7,437		12,614	73,593
Litigation	63,064		4,441		32		89,473		98		131		229	89,702
Contract services	,		,		50,001		50,001		7,291				7,291	57,292
Audit and accounting	52		754		25		1,870		37,378		182		37,560	39,430
Technology	2,415		56,787		3,070		128,439		9,034		33,052		42,086	170,525
Client Assistance	,		,		,		49,013		,		,		,	49,013
Other	105		1,819		109		16,225		1,761		495		2,256	18,481
Outsourced legal services	2,393		2,155		74		15,992		376		539		915	16,907
Total expenses before depreciation	341,910		2,953,490		315,606		8,915,814	_	794,379		996,297		1,790,676	10,706,490
before depreciation	341,910		۷,۶۵۵, 4 90		,		0,713,014		194,319		990,297		1,/90,0/0	
Depreciation	 1,788		33,629	_	2,080	-	84,652		6,394		8,616	_	15,010	 99,662
Total expenses	\$ 343,698	\$	2,987,119	\$	317,686	\$	9,000,466	٤	\$ 800,773	\$	1,004,913	\$	1,805,686	\$ 10,806,152

Statements of Cash Flows Years Ended December 31, 2023 and 2022

		2023		2022
Cash flows from operating activities				
Decrease in net assets	\$	(830,285)	\$	(105,695)
Adjustments to reconcile decrease in net assets				
to net cash used by operating activities:				
Depreciation		99,339		99,662
Receipt of donated stock		(131,873)		(79,466)
Net (gains) losses on endowment investments		(170,034)		243,552
Net (gains) losses on beneficial interest in endowment funds		(15,478)		26,915
Present value adjustment		(1,801)		1,664
Amortization of right-of-use assets		110,450		46,632
Changes in working capital - sources (uses):				
Grants and contracts receivable		157,841		(519,003)
Other receivables		11,987		(3,405)
Promises to give		50,195		77,735
Prepaid and deferred expenses		(1,472)		23,106
Advance grant payments		(45,000)		(113,191)
Accounts payable		7,891		7,520
Accrued liabilities		43,469		83,560
Deferred revenue		(438,003)		(1,869,415)
Client and other deposits		,		(2,500)
Operating lease liability		(110,350)		(46,099)
Net cash used by operating activities		(1,263,124)		(2,128,428)
Cash flows from investing activities				
Proceeds from sale of investments		139,495		102,359
Purchase of investments		(45,915)		(46,762)
Contributions to endowment investments		(100,000)		(10), 0-)
Contributions to beneficial interest in endowment funds		(500)		(8,241)
Change in beneficial interest in endowment funds		2,149		(2,506)
Purchase of property and equipment		(250,851)		(11,935)
Net cash provided (used) by investing activities		(255,622)		32,915
Net decrease in cash and equivalents and restricted cash		(1,518,746)		(2,095,513)
Cash and equivalents and restricted cash at beginning of year		4,746,572		6,842,085
Cash and equivalents and restricted cash at end of year	<u>\$</u>	3,227,826	<u>\$</u>	4,746,572
Schedule of noncash investing and financing activities Operating lease right-of-use assets obtained in exchange for operating lease liabilities	<u>\$</u>		<u>\$</u>	217,113

Notes to Financial Statements December 31, 2023 and 2022

Note 1 - Nature of Organization and Summary of Significant Accounting Policies

Organization

Pisgah Legal Services (the Organization) pursues justice to improve lives for low-income people in Western North Carolina through legal assistance and advocacy. Pisgah Legal Services was incorporated in September 1979 as a nonprofit corporation in the State of North Carolina with its principal office in Asheville, North Carolina. The Organization provides free civil legal aid, anti-poverty advocacy, and access to health care to people with low incomes in Western North Carolina (WNC). Pisgah Legal Services annually helps more than 23,000 people meet their most basic needs for housing, safety, income, and health care.

Pisgah Legal Services envisions a community where all people have access to civil legal assistance when they need it to protect their basic rights and secure essentials, such as housing, health care, income, and safety from abuse. We envision a community with policies and services in place that reduce poverty and ease the burdens of poverty on our neighbors.

Program Descriptions

The Organization's principal programs are comprised of:

- Legal Services to the Poor: Helps low-income individuals address consumer protection issues, income shortfalls, and manage their limited resources, including clearing criminal records and restoring drivers' licenses removing barriers to employment, housing, education, and benefits. Also assists homeless or otherwise vulnerable military veterans by obtaining or maintaining stable housing, securing disability benefits, and accessing quality health care and health insurance.
- *Children's Law:* Helps disadvantaged children avoid homelessness, escape abuse/maltreatment, , and access essential services, such as medical care and education.
- Domestic & Sexual Violence Prevention: Helps survivors of domestic violence and/or sexual assault take legal action to escape abuse and rebuild their lives and financial stability.
- Consumer Law: Defends consumer rights, addresses fraud, and stops predatory lending practices by protecting clients' limited income and resources from unfair debt collection. Also helps medical patients address legal issues that impact "social determinants" that impact their health, such as domestic violence, housing, or crushing debt.

<u>Program Descriptions (continued)</u>

- *Mountain Area Volunteer Lawyer Program:* Harnesses the power of volunteer attorneys by providing opportunities to serve Pisgah Legal clients pro bono.
- *Homelessness Prevention*: Prevents families and individuals from losing their homes to eviction or foreclosure, improves existing housing conditions.
- *Elder Law:* Helps seniors live independently in their homes for as long as possible. Protects seniors from financial or physical abuse or harassment and assists with end-of-life planning.
- Justice for All: Helps eligible WNC immigrants work legally, secure legal status, and addresses other basic poverty needs. Provides legal documents to address cases of family separation.
- WNC Health and Economic Opportunity: Obtains and protects public benefits for people with low incomes, including SNAP, SSI/SSDI, Medicaid and Social Security. Assists Medicaid beneficiaries and applicants to protect Medicaid rights through legal advice and representation. Provides a low-income taxpayer clinic, offering tax controversy services to low-income and English as a second language taxpayers through education and representation in federal and state tax disputes. Helps people enroll in Affordable Care Act health insurance plans and helps low-income families gain access to increased income through the Earned Income Tax Credit, ACA Tax Credit and Child Tax Credits.
- Community Economic Development: Increases jobs and affordable housing through advocacy and by providing technical, legal assistance to support and build capacity of nonprofits, faith groups, small businesses, and local governments.

Income Tax Status

The Organization is incorporated as a nonprofit corporation under the laws of the State of North Carolina. The Organization is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under section 170(b)(1)(A) and is not a private foundation. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income.

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

- Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of Organization's management and Board of Directors.
- Net assets with donor restrictions: Net assets subject to donor-imposed time or purpose restrictions. These restrictions limit the spending options when using these resources because the Organization has a fiduciary responsibility to follow the donors' instructions. Net assets with donor restrictions generally result from donor-restricted contributions or grants received for a specific purpose. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization, or the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Support is recorded as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Expirations of donor restrictions on net assets (that is, the donor-stipulated purpose has been fulfilled and/or time period has elapsed) are reported as net assets released from restrictions.

Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Organization's ongoing program services and interest and dividends earned on endowment investments and beneficial interest in endowment funds. Non-operating activities are limited to resources that generate return from endowment investments and beneficial interest in endowment funds and other activities considered to be more unusual or nonrecurring in nature.

Fair Value of Financial Instruments

The carrying value of substantially all reported assets and liabilities, other than promises to give, endowment investments, and beneficial interest in endowment funds approximate fair value due to the relatively short-term nature of the financial instruments.

Amounts recognized for promises to give approximates fair value due to the allowance for uncollectible promises to give and net present value adjustments applied to outstanding balances.

Fair value of endowment investments and beneficial interest in endowment funds are discussed in Note 5.

Cash and Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents, except those amounts designated and classified as investments. Restricted cash consists of client escrow security deposits and deposits for legal filings and forms on behalf of clients.

Grants, Contracts, and Other Receivables

Grants and contracts receivable consist of unconditional grants awarded or portions of contracts earned but not collected as of December 31, 2023 and 2022.

Other receivables consist primarily of sales tax receivables.

All grants, contracts, and other receivables are considered by management to be fully collectible and therefore no allowance for uncollectible accounts has been recorded. Receivables are considered impaired if full payment is not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible receivables when management determines collection is unlikely.

Promises to Give

Conditional promises to give are not recognized in the financial statements until the conditions are substantially met. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are expected to be received. Amortization of the discount is included in contributions. Management provides for probable uncollectible amounts through a provision for uncollectible promises to give.

Investments

Investments are recorded at fair market value. Both unrealized gains and losses from the fluctuation of market value and realized gains and losses from the sale of investments are recognized in the statements of activities.

Investment Income and Gains

Investment income and gains restricted by donors are reported as increases in net assets with restrictions until the related restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished).

Fair Value Measurements and Disclosures

The Organization applies the U.S. GAAP authoritative guidance for fair value measurements and disclosures, which defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurements. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Assets and liabilities within the fair value hierarchy are based on the lowest (or least observable) input that is significant to the measurement. The Organization's assessment of the significance of an input requires judgment, which may affect the valuation and classification within the fair value hierarchy.

Donated Assets

Donated marketable securities are recorded as contributions at their estimated fair value at the date of donation. Donated materials and equipment are reflected as in-kind contributions at their estimated fair value at the date of donation. Noncash donated assets are described in Note 10.

Donated Property and Equipment

Donations of property and equipment are recorded as contributions at the estimated fair value at the date of the gift. The Organization reports gifts of property and equipment as contributions without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash and other assets that must be used to acquire long-lived assets are recorded as net assets with donor restrictions until such assets are acquired or placed in service.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Donated services are described in Note 10.

Revenue Recognition

Contributions are recognized when cash, securities, other assets, or an unconditional promise to give is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return or right of release of the obligation - are not recognized until the conditions on which they depend have been met.

A portion of the Organization's grant and contract revenue is from cost-reimbursable federal, state, county, and private grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific grant or contract provisions. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue in the statements of financial position. The Organization received conditional grants of \$520,950 and \$958,953, that have not been recognized as of December 31, 2023 and 2022, respectively. These amounts will be included in deferred revenue until qualifying expenditures have been incurred or refunded to the grantor as unexpended grant funding.

The Organization also recognizes revenue from acting as a lessor in operating leases. Revenue is recorded as rental income in the statements of activities and is accounted for on the straight-line basis over the lease term. Rental income is presented net of related rental expenses as disclosed in Note 9, Rental Activities.

Advertising

The Organization uses advertising to promote various programs. Advertising costs are not expected to extend beyond the current period and are expensed as incurred. Advertising expense for the years ended December 31, 2023 and 2022, was \$132,715 and \$160,352, respectively.

Leases

The Organization determines if an arrangement qualifies as a lease (i.e., conveys the right to control the use of an identified asset for a period of time in exchange for consideration) at inception. Operating leases are included as operating lease right-of-use (ROU) assets and operating lease liabilities in the accompanying statements of financial position. Finance leases are recorded as finance lease ROU assets and finance lease liabilities in the accompanying statements of financial postion.

ROU assets represent the Organization's right to use an underlying asset for the lease term. Lease liabilities represent the obligation to make lease payments. ROU assets and lease liabilities are recognized at the commencement date based on the present value of lease payments. Most leases do not provide an implicit interest rate, therefor the Organization uses the incremental borrowing rate based on information available at the commencement date to determine the present value of lease payments.

Lease terms may include options to renew when it is reasonably certain the Organization will exercise those options. Lease agreements do not contain any material residual value guarantees or restrictive covenants.

The Organization has elected to apply the short-term lease exemption to all leases with a remaining term of 12 months or less and those that are considered immaterial.

Functional Allocation of Expenses

The costs of providing program and supporting services activities have been summarized on a functional basis in the statements of activities and functional expenses. Certain categories of expenses are attributable to programs and support. All expenses except for attorneys, paralegals, support, administrative, contributed services, and client assistance are allocated based on estimates of time and effort. Attorneys, paralegals, support, contributed services, and client assistance are directly related to program services. Administrative is directly related to supporting services.

Estimates

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassification

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements.

Newly Adopted Accounting Pronouncements

During the year ended December 31, 2023, the Organization adopted the requirements of Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* (ASU 2016-13). ASU 2016-13 revises the accounting requirements related to the measurement of credit losses and requires entities to measure all expected credit losses for financial assets based on historical experience, current conditions, and reasonable forecasts about collectability. Assets must be presented in the financial statements at the net amount expected to be collected. The adoption of this standard did not materially affect the Organization's financial statements.

Note 2 - Net Assets

Net assets are described as follows:

At December 31	2023	2022
Net assets without donor restrictions:		
Undesignated	\$ 1,050,114	\$ 2,211,940
Board designated:	\$ 1,030,114	\$ 2,211,940
Endowment fund	1 201 962	1 002 662
	1,391,862	1,093,663
Beneficial interest in endowment funds	158,921	140,358
Capital and operating reserve	1,803,226	1,885,722
Investment in property and equipment	4,231,877	4,080,465
Net assets without donor restrictions	8,636,000	9,412,148
Net assets with donor restrictions:		
Subject to expenditure for specified purpose or period:		
Legal Services to the Poor	250,830	118,565
Income Security	/	15,000
Volunteer Lawyers/Hotline		12,687
Homelessness Prevention	72,749	156,355
Health, Justice, and Medical-Legal Partnership	247,955	228,458
Community Economic Development	50,000	150,000
Total subject to expenditure for specified		130,000
	(21.524	(01.065
purpose or period	621,534	681,065
Not subject to spending policy or appropriation:		
Endowment investment in perpetuity	37,028	31,634
Net assets with donor restrictions	658,562	712,699
Total net assets	\$ 9,294,562	\$ 10,124,847

Note 3 - Liquidity and Availability of Financial Assets

The Organization receives significant contributions and promises to give restricted by donors, and considers those program contributions, which are ongoing, major, and central to its operations, to be available to meet cash needs for general expenditures. The Organization manages liquidity and reserves utilizing three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets to fund near-term operating needs, and
- Dedicated reserves to provide reasonable assurance that obligations are met and to guard against unexpected circumstances.

The Organization targets year-end reserve balances of undesignated net assets to meet at least 90 days of expected expenditures. To achieve this target, the Organization forecasts future cash flows and monitors liquidity on a quarterly basis.

The following reflects the liquidity and availability of the Organization's financial assets:

At December 31	2023	2022
Financial assets:		
Cash and equivalents	\$ 3,227,826	\$ 4,746,572
Grants and contracts receivable	987,643	1,145,484
Other receivables	,	11,987
Promises to give, net	8,625	57,019
Endowment investments	1,428,890	1,125,297
Beneficial interest in endowment funds	158,921	140,358
Total financial assets	5,811,905	7,226,717
Amounts not available for general expenditure:		
Board designated:		
Endowment fund	(1,391,862)	(1,093,663)
Beneficial interest in endowment funds	(158,921)	,
Capital and operating reserve	(1,803,226)	, , ,
Total net assets with donor restrictions	(658,562)	(712,699)
Add back: restricted grants and contracts receivable	17,225	17,225
Add back: promises to give, current portion	3,500	2,063
Total amounts not available for general expenditure	(3,991,846)	(3,813,154)
Net financial assets available to meet cash needs for		
general expenditures within one year	\$ 1,820,059	\$ 3,413,563

Note 3 - Liquidity and Availability of Financial Assets (continued)

Line of Credit

In January 2022, the Organization established a line of credit agreement to meet short-term working capital needs. Maximum borrowings are \$1,000,000 and the line is secured by real estate. Interest is established at the prime rate as published by the Wall Street Journal, 8.5% at December 31, 2023. The line of credit did not have an outstanding balance at December 31, 2023.

Note 4 - Contract Assets and Liabilities

Grants and contracts receivable and promises to give represent the Organization's contract assets with an unconditional right to receive consideration from customers. Grants and contracts receivable are recorded at invoiced amounts or amounts expected to be receivable based on contractual terms without conditions. Promises to give are recorded at net realizable value.

The following table provides information about contract assets:

At December 31		2023	2022	2021
Grants and contracts receivable	<u>\$</u>	987,643	\$ 1,145,484	\$ 626,481
Promises to give:				
Due in less than one year		3,500	17,595	131,380
One to five years		9,000	57,257	10,000
Total unconditional promises to give		12,500	74,852	141,380
Less, allowance for uncollectible			•	•
promises to give		(3,375)	(15,532)	(4,325)
Less, discount to net present value at 4%		(500)	(2,301)	(637)
Promises to give, net		8,625	57,019	136,418
Total contract assets	\$	996,268	\$ 1,202,503	\$ 762,899

Contract liabilities are recorded when a customer pays consideration, or the Organization has a right to an amount of consideration that is unconditional, before the transfer of a good or performance of a service to the customer. Thus, the Organization has an obligation to transfer the goods or service to the customer at a future date. The Organization's contract liabilities consist of deferred revenue and client and other deposits. Deferred revenue consists of conditional contributions and rental payments received in advance. Conditional contributions will be recognized as revenue once the conditions have essentially been fulfilled. Rental payments received in advance will be recognized once the performance obligations are met. The Organization also received consideration from clients for security deposits and deposits for legal filings and forms on behalf of clients. These deposits will be recognized as services are provided. Any unused portions are refunded to the client.

Note 4 - Contract Assets and Liabilities (continued)

Significant changes in contract liabilities from contracts with customers are as follows:

At December 31	2023	2022
Deferred revenue, beginning of year	\$ 992,568	\$ 2,861,983
Revenue recognized that was included in deferred revenue		
at the beginning of the year	(992,568)	(2,861,983)
Increase in deferred revenue due to cash received during year	554,565	992,568
Deferred revenue, end of year	 554,565	992,568
Client and other deposits, beginning of year	510	3,010
Deposits used for services provided or refunded to client		(3,010)
Increase in client and other deposits due to cash		
received during year		510
Client and other deposits, end of year	 510	510
Total contract liabilities	\$ 555,075	\$ 993,078

Note 5 - Beneficial Interest in Endowment Funds

The Organization has established endowment funds at the Community Foundation of Western North Carolina, Inc. (CFWNC) and Community Foundation of Henderson County, Inc. (CFHC). The purpose of these funds is to support the charitable work of the Organization. The Board of Directors of the foundations have variance power, which is the absolute authority and discretion as to the investment and reinvestment of the assets. Variance power also allows the Board of Directors of the foundations to modify any condition or restriction on the distribution of funds if, in its sole judgment (without the approval of any trustee, custodian, or agent), such condition or restriction becomes in effect unnecessary, incapable of fulfillment, or inconsistent with the charitable needs served by the foundations. Distributable income is available to the Organization annually. In most circumstances, endowment principal will not be distributed. However, upon agreement by the Board of Directors of foundations and the Board of Directors of the Organization, all or a portion of the principal may be distributed. The Organization's current intent is to retain distributable income in the funds. The carrying amount of the beneficial interest in endowment funds at December 31, 2023 and 2022, was \$158,921 and \$140,358, respectively.

The Organization is also the specified beneficiary for a designated endowment fund held by CFHC. The fair value of the fund at December 31, 2023 and 2022, was \$65,884 and \$58,023, respectively. An additional legacy fund held by CFWNC was established in March 2019. The fair value of the fund at December 31, 2023 and 2022 was \$249,156 and \$219,744, respectively. In accordance with professional standards, the balances of these funds are not reflected in the Organization's financial records.

Note 6 - Fair Value Measurements

Endowment investments and beneficial interest in endowment funds are reported in the accompanying financial statements at estimated fair value in accordance with the fair value hierarchy. The following is a description of the valuation methodologies used for assets measured at fair value:

Cash and Money Market Funds

Cash and money market funds are valued using observable market data and are categorized as Level 1 to the degree that they can be valued based on quoted market prices in active markets. Although these funds are readily available, it is the intent of the Organization to hold them for investment purposes and therefore has classified them as investments.

Equity Investments

Equity investments consist of mutual funds. These investments are generally valued based on quoted market prices in active markets obtained from exchange or dealer markets for identical assets, and are accordingly categorized as Level 1, with no valuation adjustments applied.

Beneficial Interest in Endowment Funds

The fair value of the beneficial interest in endowment funds is provided by CFWNC and CFHC. Due to inputs being unobservable, the instruments are categorized as Level 3.

The following table sets forth the estimated fair values for financial instruments:

At December 31, 2023	Level 1	Level 2]	Level 3	Total
Endowment investments:					
Cash and money market funds	\$ 141,557	\$	\$		\$ 141,557
Equity investments:					
Mutual funds - equity index	852,955				852,955
Mutual funds - bond index	399,798				399,798
Mutual funds - balanced	34,580				 34,580
Total endowment investments	1,428,890				1,428,890
Beneficial interest in					
endowment funds	 			158,921	 158,921
Total fair value measurements	\$ 1,428,890	\$	\$	158,921	\$ 1,587,811

Note 6 - Fair Value Measurements (continued)

At December 31, 2022		Level 1	Level 2	Level 3		Total
Endowment investments:						
Cash and money market funds	\$	57,918	\$	\$	\$	57,918
Equity investments:						
Mutual funds - equity index		684,929				684,929
Mutual funds - bond index		351,690				351,690
Mutual funds - balanced	_	30,760		 	_	30,760
Total endowment investments		1,125,297				1,125,297
Beneficial interest in endowment funds				 140,358		140,358
Total fair value measurements	\$	1,125,297	\$	\$ 140,358	\$	1,265,655
A reconciliation of changes in Leve	13 i	nputs is as f	ollows:			
Years Ended December 31				2023		2022
Level 3 inputs, beginning of year Contributions				\$ 140,358 500	\$	156,526 8,241

3,897

(1,312)

15,478

158,921

3,514

(1,008)

(26,915)

140,358

Note 7 - Property and Equipment

Level 3 inputs, end of year

Interest and dividends

Investment fees

A description of property and equipment is as follows:

Net gains (losses) on beneficial interest in endowment funds

At December 31	2023	2022
Land	\$ 2,134,230	\$ 2,109,230
Buildings and improvements	3,073,012	2,976,472
Equipment and furniture	98,581	122,337
Vehicles	<u> 192,216</u>	62,904
	5,498,039	5,270,943
Less, accumulated depreciation	(1,265,529)	(1,189,945)
Property and equipment	\$ 4,232,510	\$ 4,080,998

Depreciation expense for the years ended December 31, 2023 and 2022, was \$99,339 and \$99,662, respectively.

Note 8 - Leases

The Organization leases office space under non-cancellable operating lease agreements with remaining lease terms of one to three years. The discount rate for the operating leases is the Organization's incremental borrowing rate at the date of lease inception and ranges from of 4.0% to 6.25%. The weighted average remaining lease term for all operating leases is 1.66 years as of December 31, 2023.

Some of the lease agreements include one or more options to renew, with renewal terms that can extend the lease term from one to three years. Only lease options that the Organization believes are reasonably certain to be exercised are included in the measurement of lease assets and liabilities.

The following is a schedule of future minimum payments lease payments under the operating lease agreements:

Years Ending December 31	Payments
2024 2025	\$ 56,251 5,750
2026 2027 2028	
Total payments Less: imputed interest	62,001 (1,337)
Total operating lease liability	\$ 60,664

Leases with an initial term of 12 months or less are not recorded on the statement of financial position. Lease expense is recognized for these leases on a straight-line basis over the lease term.

The following summarize the line items in the accompanying statements of functional expenses which include the components of lease costs:

Years Ended December 31	2023			2022		
Short-term leases, included in rent expense Operating lease costs, included in rent expense	\$	88,171 98,757	\$	59,194 49,912		
Total lease costs	\$	186,928	\$	109,106		

Note 9 - Rental Activities

The Organization leases a portion of its building to an unrelated party under a non-cancelable operating lease agreement that expires in May 2029. The building lease does not transfer ownership of the leased asset and does not provide an option for the lessee to purchase the asset. After the current term, the lessee has the option to renew the lease for up to three additional five-year terms.

At lease inception, the Organization determines whether an arrangement qualifies as a lease under ASC 842 (i.e., conveys the right to control the use of an identified asset for a period of time in exchange for consideration). The Organization only reassesses if the terms and conditions of the contract are changed. Future minimum payments to be received under this lease are as follows:

Years Ending December 31	
2024	\$ 42,521
2025	44,196
2026	44,196
2027	44,196
2028	44,196
Thereafter	18,415
Total future minimum payments	\$ 237,720

Note 10 - In-kind Contributions

In-kind gifts are acknowledged for the furtherance of the various programs and mission of the Organization. Donated pro bono services consist of attorney services other donated professional services consist of videographers and keynote speakers at events. Volunteers also provided a variety of tasks that assist the Organization with specific objectives throughout the year that are not recognized as contributions in the financial statements since the recognition criteria were not met.

Note 10 - In-kind Contributions (continued)

In-kind contributions are summarized as follows:

Year Ended December 31, 2023			
	Fair value	Usage in Program	Donor restriction
Donated pro bono services	\$ 739,000	Program services	None
Donated advertising	13,727	Program services	None
Donated other professional services	1,403	Program services	None
Donated materials	53,500	Program services	None
Donated technology	44,212	Program services	None
In-kind contributions	\$ 851,842		
Year Ended December 31, 2022	,		
	Fair value	Usage in Program	Donor restriction
Donated pro bono services	\$ 679,573	Program services	None
Donated advertising	13,156	Program services	None
Donated other professional services	8,300	Program services	None
Donated materials	7,694	Program services	None
Other	17,500	Program services	None
In-kind contributions	<u>\$ 726,223</u>		

Fair valuation techniques - Pro bono services are valued using a standard rate of \$250 per service hour. Other donated services are valued at the fair value of the services, which is provided by the service provider. Supplies, materials, and other in-kind contributions are valued at the donor provided amount, price that would be paid to purchase a comparable item, or current sales price of the item as sold by the donating vendor. Advertising is valued at the price that would be paid to purchase similar advertising spots.

Note 11 - Retirement Plan

At the Board of Director's discretion, the Organization contributes to a 401(k) plan for all eligible employees. Employees are eligible for participation after six months of service. The contribution is based on an established percentage of the employees' annual compensation. For the years ended December 31, 2023 and 2022, the Organization's contribution totaled 6.5% of eligible compensation or \$446,248 and \$395,004, respectively.

Note 12 - Related Party Transactions

During the years ended December 31, 2023 and 2022, the Organization received contributions from members of the Board of Directors totaling \$78,312 and \$103,917, respectively.

Note 13 - Income Taxes

Uncertain Tax Positions

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

Open Tax Years

The Organization's Return of Organization Exempt From Income Tax (Form 990) for the years ended December 31, 2022, 2021, and 2020, are subject to examination by the IRS, generally for three years after they were filed.

Note 14 - Concentrations of Credit Risk

The Organization maintains its cash and equivalents with major banks and financial institutions. Generally, the amounts will exceed coverage limits insured by the Federal Deposit Insurance Corporation (FDIC) or be partially uninsured.

The Organization's endowment investments and beneficial interest in endowment funds are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with these investments and the level of uncertainty related to changes in the fair value of investments, it is at least reasonably possible that changes in the various risk factors could occur in the near term and materially affect the Organization's financial position.

Note 15 - Commitments and Contingencies

Government Assisted Programs

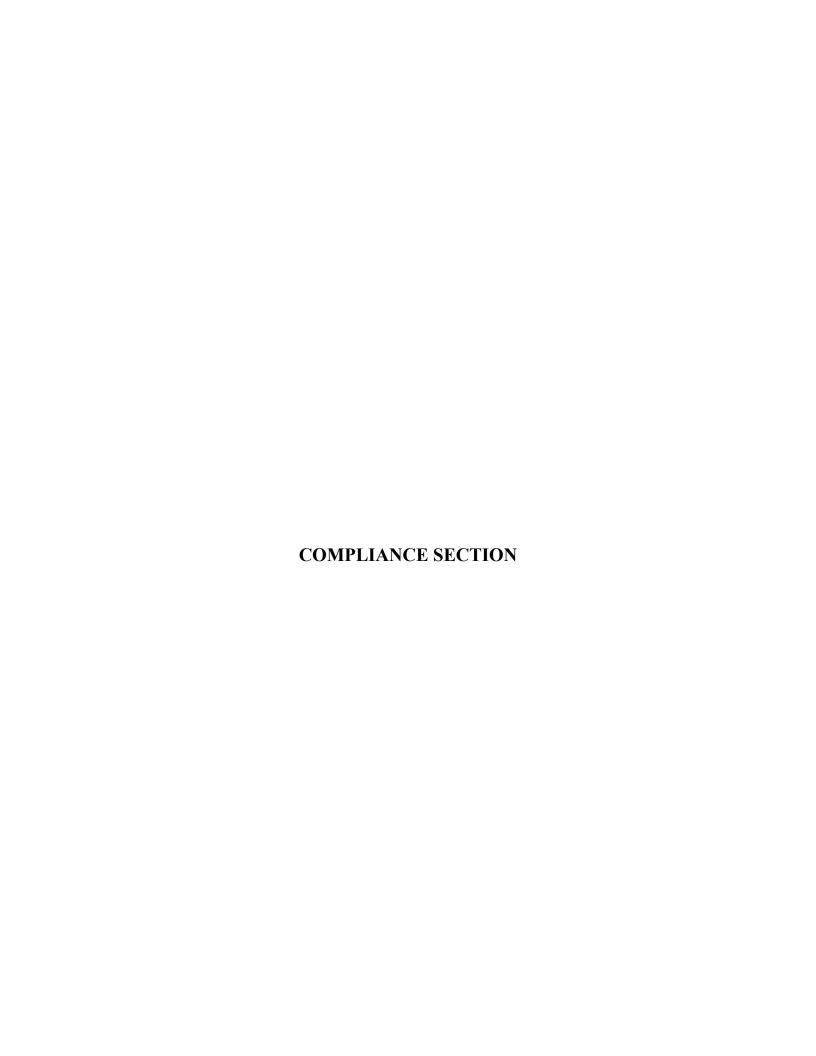
The Organization has received proceeds from governmental agencies. Periodic audits of these grants and third-party reimbursements are required and certain costs may be questioned as not being appropriate expenditures under the agreements. Such audits could result in the refund or reimbursement to the grantor or third-party agencies. Management believes that refunds or reimbursements, should any be determined, would be immaterial. No provisions have been made in the accompanying financial statements for the repayment of any grant monies or third-party reimbursements.

Risk Management

The Organization is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees and volunteers; and natural disasters. The Organization carries commercial and professional liability insurance coverage for risks of loss. Claims have not exceeded coverage in any period since inception.

Note 16 - Subsequent Events

Management has evaluated subsequent events through May 22, 2024, the date on which the financial statements were available to be issued.





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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Pisgah Legal Services

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Pisgah Legal Services (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 22, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Pisgah Legal Services' internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Pisgah Legal Services' internal control. Accordingly, we do not express an opinion on the effectiveness of Pisgah Legal Services' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

To the Board of Directors Pisgah Legal Services

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Pisgah Legal Services' financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

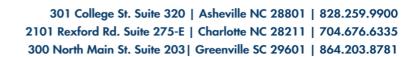
Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Asheville, North Carolina

May 22, 2024

CAPTER, P.C.





INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Pisgah Legal Services

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Pisgah Legal Services' compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of Pisgah Legal Services' major federal programs for the year ended December 31, 2023. Pisgah Legal Services' major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, Pisgah Legal Services complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2023.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Pisgah Legal Services and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Pisgah Legal Services' compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Pisgah Legal Services' federal programs.

To the Board of Directors Pisgah Legal Services

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain a reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Pisgah Legal Services' compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Pisgah Legal Services' compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and
 design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding Pisgah Legal Services' compliance with the
 compliance requirements referred to above and performing such other procedures as we
 considered necessary in the circumstances.
- Obtain an understanding of Pisgah Legal Services' internal control over compliance relevant
 to the audit in order to design audit procedures that are appropriate in the circumstances and
 to test and report on internal control over compliance in accordance with the Uniform
 Guidance, but not for the purpose of expressing an opinion on the effectiveness of Pisgah
 Legal Services' internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

To the Board of Directors Pisgah Legal Services

Report on Internal Control over Compliance (continued)

A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Asheville, North Carolina

May 22, 2024

CAPTER, P.C.

Schedule of Expenditures of Federal, State, and Other Awards Year Ended December 31, 2023

Grantor/Pass-Through Grantor/Program Title	Federal AL Number	State/Pass-through Grantor's Number	Expenditures	Pass-through to Subrecipients
FEDERAL AWARDS				
U.S. Department of Housing and Urban Development Office of Community Planning and Development: Passed through City of Asheville, North Carolina: CDBG - Entitlement Grants Cluster: Community Development Block Grants/Entitlement Grants Total CDBG - Entitlement Grants Cluster	14.218	92000304 & 92100363	\$ 16,466 16,466	<u>\$</u>
U.S. Department of Justice Office for Victims of Crime: Passed through N.C. Department of Public Safety - Governor's Crime Commission:				
Crime Victim Assistance:	16.575	DD 01017440	126.265	
Buncombe - Legal Services	16.575	PROJ015448	126,265	
Buncombe Region – Legal Services	16.575	PROJ016026	80,106	
Passed through Buncombe County, North Carolina:	16 575	1001	156765	
Family Justice Center Project	16.575	1901	156,765	
Passed through Safelight, Inc. d/b/a Mainstay, Inc.:	16 575	DD O 1014146	25.045	
Henderson County Emergency Legal Assistance	16.575	PROJ014146	35,045	
Total Crime Victim Assistance			398,181	
OCC CXI 1 A A C A XI				
Office of Violence Against Women: Legal Assistance for Victims	16.524		107 450	
Passed through The Mediation Center:	10.324		187,458	
· ·	16.021		24.650	
Justice Systems Response to Families	10.021		24,659	
Total U.S. Department of Justice			610,298	

Schedule of Expenditures of Federal, State, and Other Awards (continued) Year Ended December 31, 2023

Grantor/Pass-Through Grantor/Program Title	Federal AL Number	State/Pass-through Grantor's Number	Expenditures		Pass-through to Subrecipients
FEDERAL AWARDS (continued)					
U.S. Department of Health and Human Services					
Administration for Community Living:					
Aging Cluster:					
Passed through Land of Sky Regional Council: Special Programs for the Aging - Title III, Part B - Grants					
for Supportive Services and Senior Centers	93.044	20 - 22 AANCT3SS	\$	84,387	\$
Passed through Isothermal Planning and Development Commission:	93.044	20 - 22 AANC1333	Φ	04,307	J
Special Programs for the Aging - Title III, Part B - Grants					
for Supportive Services and Senior Centers	93.044			14,225	
Passed through Henderson County, North Carolina:	75.044			17,223	
Special Programs for the Aging - Title III, Part B - Grants					
for Supportive Services and Senior Centers	93.044			59,714	
Passed through Transylvania County, North Carolina:	75.011			55,711	
Special Programs for the Aging - Title III, Part B - Grants					
for Supportive Services and Senior Centers	93.044			17,895	
Passed through Madison County, North Carolina:				-,,-,-	
Special Programs for the Aging - Title III, Part B - Grants					
for Supportive Services and Senior Centers	93.044			8,603	
Total Aging Cluster				184,824	
Administration for Children and Families:					
Passed through North Carolina Council for Women					
and Youth Involvement:					
Family Violence Prevention and Services	93.671	1000020768		87,563	
Passed through North Carolina Council for Women					
and Youth Involvement:					
COVID-19 - Family Violence Prevention and Services	93.671	56-1191115		50,150	
Total Family Violence Prevention and Services				137,713	

Schedule of Expenditures of Federal, State, and Other Awards (continued) Year Ended December 31, 2023

Grantor/Pass-Through Grantor/Program Title	Federal <u>AL Number</u>	State/Pass-through Grantor's Number	Expenditures	Pass-through to Subrecipients
FEDERAL AWARDS (continued)				
U.S. Department of Health and Human Services (continued) Centers for Medicare and Medicaid Services: Passed through Legal Aid of NC: Cooperative Agreement to Support Navigators in				
Federally - Facilitated and State Partnership Marketplaces	93.332		\$ 410,588	\$
Total U.S. Department of Health and Human Services			733,125	
U.S. Department of the Treasury The Internal Revenue Service: Low Income Taxpayer Clinics	21.008	23-LITC0651-01-01	166,174	
Passed through the Office of State Budget and Management: NC Pandemic Recovery Office Passed through City of Asheville, North Carolina:				
Coronavirus State and Local Fiscal Recovery Funds Passed through The Mediation Center:	21.027		623,557	
Coronavirus State and Local Fiscal Recovery Funds Total Coronavirus State and Local Fiscal Recovery Funds	21.027		342,589 966,146	
Total U.S. Department of the Treasury			1,132,320	
U.S. Department of Veterans Affairs Homeless Veterans Legal Services	64.056	H4YBZRL7L8Y3	34,469	
Total Federal Awards			<u>\$ 2,526,678</u>	\$

Schedule of Expenditures of Federal, State, and Other Awards (continued) Year Ended December 31, 2023

Grantor/Pass-Through Grantor/Program Title	Federal <u>AL Number</u>	State/Pass-through Grantor's Number	Expenditures		Pass-through to Subrecipients
STATE AWARDS					
North Carolina Department of Health and Human Services Passed through Legal Aid of North Carolina, Inc: Ombudsman Program			\$	522,524	\$
Passed through Impact Health: Division of Health Benefits: Passed through Impact Health Healthy Opportunities Pilot Program				192,857	
,				192,637	
North Carolina Housing Finance Agency Passed through Legal Aid of North Carolina, Inc: North Carolina State Home Foreclosure Prevention Project				47,000	
North Carolina State Bar Passed through North Carolina State Bar Plan for Interest on Lawyers' Trust Accounts (NC IOLTA):					
Domestic Violence Victim Assistance Act		2019-10 & 02169		20,000	
Total State Awards			<u>\$</u>	782,381	\$
OTHER AWARDS					
North Carolina State Bar Plan for Interest on Lawyers' Trust Accounts (NC	<u>IOLTA</u>)				
General Support		2022-03	\$	165,000	\$
Volunteer Lawyers' Program Community Redevelopment		2020-10 2019-CRD-03		110,000 65,000	
Home Defense Project		2019-CKD-03 2020-18		33,400	
Legal Needs Assessment		2020-10		34,438	
2-5-1-1-1-2-1-1-1-1-1-1-1-1-1-1-1-1-1-1-				2 1, 120	
Total Other Awards			\$	407,838	\$

Schedule of Expenditures of Federal, State, and Other Awards (continued) Year Ended December 31, 2023

Notes to the Schedule of Expenditures of Federal, State, and Other Awards

Note A - Basis of Presentation

The accompanying schedule of expenditures of federal, state, and other awards (SEFSA) includes the federal and state grant activity of Pisgah Legal Services under programs of the federal government, the State of North Carolina, and other awarding agencies for the year ended December 31, 2023. The information in this SEFSA is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the SEFSA presents only a selected portion of the operations of Pisgah Legal Services, it is not intended to, and does not, present the financial position, changes in net assets, or cash flows of Pisgah Legal Services.

Note B - Summary of Significant Accounting Policies

Expenditures reported in the SEFSA are presented on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Note C - Indirect Cost Rate

Pisgah Legal Services has elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Schedule of Findings and Questioned Costs December 31, 2023

Section I - Summary of Auditors' Results

Financial Statements

Type of auditors' report issued:	Unmodified
Internal control over financial reporting:	
Material weakness(es) identified?	yes <u>X</u> no
Significant deficiency(ies) identified?	yes <u>X</u> none reported
Noncompliance material to financial statements noted?	yes <u>X</u> no
Federal Awards	
Internal control over compliance:	
Material weakness(es) identified?	yes <u>X</u> no
Significant deficiency(ies) identified?	yes <u>X</u> none reported
Type of auditors' report issued on compliance with each major federal program:	Unmodified
Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)?	yes <u>X</u> no
Identification of major federal programs: AL # 21.027 - Coronavirus State and Local Fiscal Recovery Funds	
The threshold for distinguishing Type A and Type B programs was \$750,000.	
Pisgah Legal Services was determined to be a low-risk auditee.	
Section II - Financial Statement Findings	
None reported.	
Section III - Federal Award Findings and Questioned Costs	
None reported.	

Summary Schedule of Prior Audit Findings Year Ended December 31, 2023

No findings were reported for the year ended December 31, 2022.

No findings were reported for the year ended December 31, 2021.